# taylor harrison<sup>th</sup>



## about us

Taylor Harrison is a boutique executive search firm focused on sourcing high calibre, senior talent for leading financial services providers as well as other major regulated industries. Hires are typically made at C-suite and C-suite-1, for the functions of risk management, compliance, audit, finance, operations and general counsel. We also, at client request, handle CEO mandates.

Furthermore, we are an established board recruiter, fully engaged in the broadening of the non-executive gene-pool by providing more diverse candidates.

Determined to build upon our proven track record, and a meticulous, results driven, consultative approach to acquiring the best talent, we are the specialist provider of choice for many of the most ambitious and demanding organisations within our markets.

# enhusiastic







## what we do

As a trusted partner to a select group of clients, Taylor Harrison is large enough to possess the knowledge, resources and expertise to operate effectively across our specialist markets, yet small enough to adopt a personal approach and offer the care and focus that both candidates and clients deserve in order to help shape their futures.

#### executive search

Executive search is a proactive and systematic hiring technique delivering access to the wider talent pool and bringing 'passive' candidates into consideration. Making use of our network and contact base, combined with targeted research, we secure individuals with directly relevant abilities and experience for your requirements.

It is particularly appropriate for the more challenging roles, where the combination of technical capability, expertise and personal characteristics is scarce and difficult to attract.

This methodology, together with our strong principles and robust approach, enables us to identify, make contact with and secure respected individuals who will have a profound, beneficial and long-lasting impact on our clients.

### board recruitment

With the expectations placed on today's boards ever increasing, the need to attract and secure the best non-executive director from the market is crucial.

With a thorough understanding of many of our clients' board rooms, we are well placed to seek out leading talent from our extensive network and contact base of senior individuals seeking their first non-executive appointment, to the more seasoned professional wishing to add to an existing portfolio.

### fixed term contracts

We have an active network of senior interim managers able to work on fixed term contracts for clients undergoing significant change, seeking expert help with specific projects, or requiring immediate resource whilst an executive search is undertaken.

We apply the same values and expertise to fixed term contracts as we do to executive search, coupled with a sense of urgency commensurate with the nature of each particular requirement.

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## team

Our aim is to bring integrity, maturity, an ethical approach and passion to our work. Our experiences reflect those aims.

#### ruth almond

As the founder of Taylor Harrison, over the last two decades Ruth has successfully built and shaped the Firm's brand, team and approach. Under her leadership, Taylor Harrison today focusses on Board and senior executive hires for some of the most demanding organisations in the banking and financial services sector as well as other major regulated industries.

With a reputation for building long-term relationships based on trust and transparency, Ruth's innovative and entrepreneurial mindset affords her a real commercial edge when delivering on many senior mandates.

Instrumental in helping clients develop balanced, diverse and high performing Boards and leadership teams, Ruth is seen as a valued partner, able to always ensure the very best talent is appointed.

### kate wright

With over 25 years' experience in executive search and board recruitment, more than 15 with Taylor Harrison, Kate's extensive knowledge of financial services allows her to provide deep market insight and a thorough assessment of the talent pool for clients.

Able to navigate complex, challenging assignments instinctively and proficiently, Kate's capacity to see beyond a job description and consider the independent elements of character, culture and skills, allows her to present diverse and creative results.

With a track record of appointing experienced C-suite executives as well as CEO's and board members, Kate is able to bring a creative and fresh perspective to the most demanding of search assignments.

### samantha woolley

Samantha has been part of Taylor Harrison for over 18 years and as a key member of the consulting team works closely with colleagues to provide logistical, operational management and research support across all search assignments.

With a pragmatic, meticulous approach, Samantha is a pivotal contributor to the success of the business, driving continuous improvement through the efficient management of much of the Firm's day-to-day affairs.

Committed to ensuring the best experience for clients and candidates alike, Samantha is highly respected for her proficiency, professionalism and approachability.



## our adventure



## today

Navigating through the Covid pandemic has been one of the most significant challenges we have faced. However, in spite of this, we have continued to secure and successfully deliver on mandates, from both new and existing clients, and we look forward to the future as a leaner, more agile firm.

#### 2004 Engaged on our first UK retail and commercial banking assignment and further expanded our geographical offering

to the USA, Australia, Asia, Africa and Eastern Europe.

## 2009

Audit became an additional specialist function for us in recognition of the newly created 'three lines of defence'.

## 2013 Our client base expanded to include a number of

to include a number of challenger banks, pre-authorised players, PE firms, payment providers and processors, debt managers and purchasers, private banking, consultancies, building societies and digital banking entities.

# 1999

Taylor Harrison launched initially serving the risk management function, primarily within the asset finance and commercial lending sectors, in the UK and mainland Europe.

## 2007

In response to the banking crisis and the subsequent restructure of the financial services industry, we established our fixed term contract practice and began recruiting senior professionals for the compliance and regulatory governance functions.

# 2015

Selected by a large global law firm, we seized the opportunity to further expand our services to other regulated industries, applying our existing functional specialisms to great effect. 2015 also saw the launch of our board recruitment offering and the management of mandates for NEDs.



## how we do it

Our tried and tested process methodology.

## stage one

#### Briefing

A briefing meeting is held to determine the skills, knowledge and abilities required. Time is also taken to fully understand our client's business, future plans, corporate culture, values and leadership style to ensure the best possible person 'fit' taking into consideration the factors of diversity and inclusion. Following this meeting, an information pack is created to act as a support document during candidate discussions.

## stage two

#### Strategy and Approach

With rigorous process and a firm commitment to both ethics and diversity, we research target organisations, identify sources of intelligence and refer from members of our network. Potential candidates are evaluated, qualified accordingly and direct contact is made to introduce our client and the opportunity. If appropriate, the information pack is shared and interviews arranged with us for further assessment. Underpinning all our activity are regular update calls and reporting to ensure that all parties are clear on progress, enabling any necessary changes to be implemented.

## stage three

#### Shortlist and Offer

Shortlist – a critical stage of the overall process. All pre-qualified candidates are presented, discussed and interviews arranged. The client interview process is closely managed by us to sustain momentum, monitor candidate reaction and ensure that all parties receive feedback throughout. Offer and on-boarding – we act as the intermediary during the reward package negotiations, managing any counter-offer situations.

## stage four

#### Ongoing Review

We keep in regular contact with individuals placed to ensure all is on track and to manage any potential issues. We always work to the highest standards dictated by employment legislation. As a leading recruiter we are fully cognisant of the concept of workplace diversity and the need to source candidates from the widest possible talent pool. Factors such as race, colour, creed, age, ethnic background, gender, disability and sexual orientation are disregarded.

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#### CONTACT US

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